### Utah Money Management Council 350 N STATE STREET, SUITE 180



350 N STATE STREET, SUITE 180 PO BOX 142315 SALT LAKE CITY, UTAH 84114-2315 TEL: (801) 538-1883 FAX: (801) 538-1465

MONEY MANAGEMENT COUNCIL MEETING THURSDAY AUGUST 18, 2016 AT THE UTAH STATE TREASURER'S OFFICE 350 NORTH STATE STREET SUITE 180 3:00 PM

### AGENDA

- 1. APPROVAL OF MINUTES OF JUNE 16, 2016 MEETING AND JULY 14, 2016 TELECONFERENCE MEETING
- 2. MONTHLY REPORTS
  - A) Division of Securities
  - B) Department of Financial Institutions
  - C) Deposit and Investment report update
    - i) Reports with questions-Follow up
- 3. DISCUSSION ON INVESTMENT OF LOCAL GOVERNMENT OPEB TRUST FUNDS
- 4. OTHER BUSINESS AS NEEDED
- 5. SCHEDULE NEXT MEETING AND ADJOURN

In compliance with the Americans with Disabilities Act, individuals needing special accommodations during this meeting should notify Kathy Wilkey, Administrative Assistant, at Room 180 State Capitol Building, (801) 538-1468.

### STATE MONEY MANAGEMENT COUNCIL-MINUTES THURSDAY JUNE 16, 2016

The regular meeting of the State Money Management Council was held in the Offices of the Utah State Treasurer, 350 North State Street, Suite 180, at 3:00 p.m., Thursday June 16, 2016. In attendance were:

Marina Scott, Chair
Doug DeFries, Vice Chair
Wayne Cushing
Mark Hall
Ann Pedroza, Staff
Kirt Slaugh, Deputy State Treasurer
Tom Bay, Division of Financial Institutions
Michelle Black, Securities Division
Michael Green, Attorney General's Office
Bryan Nalder, Attorney General's Office
Randy Church, Wells Fargo Securities
Scott Burnett, Zions Wealth Advisors

### Minutes of May 26, 2016 Meeting

The minutes of the May 26, 2016 meeting were approved unanimously.

### Monthly and Quarterly Reports

### **Securities Division:**

Ms. Black provided the Council with lists noting the deletions and additions to the Certified Dealer list and the Certified Investment adviser list for the new year beginning July 1, 2016. Council discussed the changes and then reviewed the lists briefly.

### Financial Institutions' Report:

Mr. Bay reviewed the July 1, 2016 quarterly certification of public funds allotments for Qualified Depositories noting that there were no significant changes from the previous quarters report. Council discussed the report briefly.

Mr. Bay then discussed the May 31, 2016 report noting for new members that there is one institution on the list, Gunnison Valley Bank, whose allotment was reduced by 50% as per Rule 628-11.8, which allows the Council to adjust allotments due to a formal federal enforcement action. Mr. Bay noted that Gunnison Valley Bank's usage of their allotment is usually high and this month was at 95%. Council discussed the report briefly.

### Deposit and Investment report update:

Ms. Pedroza noted that there were 32 reports outstanding for the report date of December 31, 2015. Council discussed the list inquiring about White Hills District and Bristlecone District as they have not reported for several years. Council inquired about their options and Mr. Green offered to send a demand letter. Ms. Pedroza will follow up on the question. Ms. Pedroza then informed the Council that the issue with Solitude Improvement District is moving towards

resolution. The account has been turned over to advisors on the list and they are liquidating the securities. Council reviewed the reports briefly.

### **Acceptance of Reports:**

It was motioned and seconded, and all of the above reports were accepted unanimously.

### Rule 10 Discussion

Ms. Scott noted that the discussion was tabled last month while Council members researched whether or not these types of securities were being issued. Ms. Scott noted that the Council needs to decide if the rule should be refiled or removed and statute language modified. Ms. Pedroza noted for the Council that there are CD's issued still but that most don't meet the rule criteria, some do but they are names most public treasurers would not want. She noted that most of the maturities were long and rates were not competitive on the runs she looked at. Council discussed briefly. Ms. Scott noted that she was inclined to re-enact the rule and continue to have it available. Council discussed this briefly and agreed to have the rule re-filed. Ms. Pedroza then noted that there were minor statute citation changes and rating organization name changes in the copy of the rule provided. Council approved the changes and voted unanimously to have the rule refiled.

### **Schedule Next Meeting**

The Council then scheduled the next regular meeting for August 18, 2016 at 3:00 p.m., noting that the Council usually does not meet in July. With no other business before the Council, they adjourned at 3:30 p.m.

### STATE MONEY MANAGEMENT COUNCIL-MINUTES THURSDAY JULY 14, 2016

A brief teleconference meeting of the State Money Management Council was held in the Offices of the Utah State Treasurer, 350 North State Street, Suite 180, at 2:30 p.m., Thursday July 14, 2016.

In attendance by phone were: Marina Scott, Chair Doug DeFries, Vice Chair Wayne Cushing Mark Hall In attendance in the office: Ann Pedroza, Staff

### Certification of Addition to Broker/Dealer List

Ms. Scott noted that this was a brief meeting to certify one firm and agent that dropped off the list as of July 1, 2016. She noted that the list had been e-mailed to Council members. Mr. Cushing inquired as to why they were dropped. Ms. Pedroza responded that the agent was out due to illness and did not see the application come into the office. When he found out he filled it out and returned it before the end of June. Ms. Scott called for any other discussion, seeing none she called for a motion to approve the addition. It was motioned and Council approved the motion unanimously.

With no other business before the Council, they adjourned at 2:34 p.m.



### State of Utah Department of Commerce Division of Securities

SPENCER J. COX Lieutenant Governor FRANCINE A. GIANI Executive Director

THOMAS A. BRADY

Deputy Director

KEITH WOODWELL Director, Division of Securities

TO:

**Money Management Council** 

FROM:

Michele Black, Division of Securities

RE:

**Current List Certified Dealer** 

DATE:

August 18, 2016

The following is the list of Certified Dealers and Agent(s) effective August 18, 2016:

**Barclays Capital Inc.** 

Agents:

Peter Bjurstein

555 California Street, 30th Floor

San Francisco, CA 94104

**BNP Paribas Securities Corp.** 

Agents:

**Kathleen Cooney** 

787 Seventh Avenue New York, NY 10019 2527 Camino Ramon

**Amit Ashok Jogal** 

San Ramon, CA 94583

Hanan Levin

7101 College Boulevard Suite 550

Overland Park, KS 66210

**Robert McAndrew** 

787 Seventh Avenue New York, NY 10019 2527 Camino Ramon

**Paul Thomas Montaquila** 

San Ramon, CA 94583

**Anthony Hoan Pham** 

W. Hampton B. Smith Jr.

787 7th Avenue

New York, NY 10019

**Dominic Aaron Wallace** 2527 Camino Ramon

San Ramon, CA 94583

DA Davidson & Co.

Agents:

Marcus A. Nield

7730 Union Park Avenue Suite 220

Midvale, UT 84047

Staci Salinas

George K. Baum & Company

Agents:

Susan P. Gardner

Joseph C. Higginbottom

Frederic H. Jones

Stephen L. Strong

**Brett C. Turnbull** 

**Incapital LLC** 

Agents:

William H. Money III

**Jefferies LLC** 

Agents:

**Andrew Davidoff** 

**Thomas Lifson** 

**LPL Financial LLC** 

Agents:

Craig P. Adams

Stephen H. Beierlein

**David Shipley** 

**Morgan Stanley** 

Agents:

**Cody Adams** 

Paul Barton

Deidre M. Cortney

Johnthomas L. Cumbow

**Douglas Felt** 

Phil Fonfara

Thomas E. Nielson

4801 Main Street, Suite 500

Kansas City, MO 64112

1400 Wewatta Street, Suite 800

Denver, CO 80202

15 West South Temple, #1090

Salt Lake City, UT 84101

4801 Main Street, Suite 500

Kansas City, MO 64112

299 South Main Street, Suite 1317

Salt Lake City, UT 84111

11100 Santa Monica Boulevard

Los Angeles, CA 90025

101 California Street 31st Floor

San Francisco, CA 94111

5929 South Fashion Pointe Drive, Suite 204

Ogden, UT 84403

**5929 South Fashion Point Drive** 

Ogden, UT 84403

180 N. University Avenue Suite 140

Provo, UT 84601

60 East South Temple 20th Floor

Salt Lake City, UT 84111

6510 S. Millcreek Drive, Suite 100

Holladay, UT 84121

3033 East 1st Avenue, Suite 820

Denver, CO 80206

50 North Laura Street, Suite 2000

Jacksonville, FL 32202

60 E. South Temple

Salt Lake City, UT 84111

750 Lindaro Street

San Rafael, CA 94901

6510 S. Millrock Drive, Suite 100

Holladay, UT 84121

Morgan Stanley cont.

Agents:

John R. Ott

**Brian Parcell** 

Angela Leach Pizzichini

Joseph A. Ranucci

Michael Ruzek

Michael Wallblom

750 Lindaro Street

San Rafael, CA 94901 60 E. South Temple

Salt Lake City, UT 84111

3033 East 1st Avenue, Suite 820

Denver, CO 80206

50 North Laura Street, Suite 2000

Jacksonville, FL 32202

1441 West Ute Boulevard Suite 180

Park City, UT 84098

2 Union Square, 601 Union Street

Seattle, Wa 98101

**Moreton Capital Markets, LLC** 

Agents:

**Benjamin Byington** 

Jordan Hansen

**Brandon Hodge Larry Lundberg Andrew Robbins** 

Ryan Stoker Jason Williams 101 South 200 East, Suite 300

Salt Lake City, UT 84111

Multi-Bank Securities, Inc.

Agents:

John Pedersen

6975 Union Park Avenue, Suite 600

Cottonwood Heights, UT 84047

Raymond James & Associates, Inc.

Agents:

Mark McKinnon

2825 East Cottonwood Parkway, Suite 500

Salt Lake City, UT 84124

**RBC Capital Markets, LLC** 

Agents:

**Eric Ajlouny** 

Scott Chappell

**David Fahey** 

Walter Hall

John Hallgren

345 California Street

San Francisco, CA 94104

299 S. Main Street Suite 2000

Salt Lake City, UT 84111-2280

345 California, 29th Floor

San Francisco, CA 94104

299 South Main Street, Suite 2000

Salt Lake City, UT 84111

**RBC Capital Markets, LLC cont.** 

Agents:

Ronald N. Mason

**Brent Peterson** 

**Patrick Porter** 

John Styrbicki

Sam Vetas

Michael Zetahmeyer

805 SW Broadway, Suite 1800

Portland, OR 97205

299 South Main Street, Suite 2000

Salt Lake City, UT 84111

60 South 6th Street

Minneapolis, MN 55402

299 South Main Street, Suite 2000

Salt Lake City, UT 84111-2280

60 South 6th Street

Minneapolis, MN 55402

Robert W. Baird & Co. Incorporated

Agents:

**Donald Eckstein** 

Dean R. Cottle

**Cathleen Gillies** 

4017 Hillsboro Pike Suite 403

Nashville, TN 37215

222 South Main Street, Suite 1840

Salt Lake City, UT 84101

210 University Boulevard Suite 210

Denver, CO 80206

**UBS Financial Services Inc.** 

Agents:

Barry B. Bowen

John Doke

Jim Madden Nat Mosley 299 South Main, Suite 2100

Salt Lake City, UT 84111

100 Cresent Court, Suite 600

Dallas, TX 75201

Wells Fargo Advisors LLC

Agents:

R. Dane Bradshaw

Josh G. Burgon Mathew Hufford

.....

**Daniel Payne** 

David Payne Timothy Payne

**Christopher Soutas** 

6550 South Millrock Drive #G50

Holladay, UT 84121

2455 Parleys Way, Suite 250

Salt Lake City, UT 84109

201 South Main Street, Suite 160

Salt Lake City, UT 84101

2455 Parleys Way, Suite 250

Salt Lake City, UT 84109

**Wells Fargo Securities LLC** Joseph Celentano Agents: 45 Fremont Street 34th Floor San Francisco, CA 94105 Randy Church 299 South Main Street Salt Lake City, UT 84111 **Thomas Degenaars** 100 West Washington 17th Floor Phoenix, AZ 85003 **David Dunmire** 700 Washington Street 5th Floor Suite 506 Vancouver, WA 98660 **Brandon Hodge** 299 South Main Street 6th Floor Salt Lake City, UT 84111 **Larry Horning** 999 3rd Avenue 11th Floor **Seattle, WA 98104** Daniel F. Quigley 550 South Tryon Street 4th Floor Charlotte, NC 28202 Mark Sagin 700 Washington Street 5th Floor Suite 506 Vancouver, WA 98660 Sarah Taylor **Zions Bank Capital Markets** Agents: **Jacqueline Davies** One South Main Street, 17th Floor Salt Lake City, UT 84133 **Neil Decker Wendy Jones Brad Mayeda Daniel Ricks** Ty Roberts

Zions Dir	rect. Inc.
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**Kathy Sullivan** 

Agents:	Jacqueline Davies	One South Main Salt Lake City, U	•
	Neil Decker	u	ш
	Wendy Jones	ш	44
	Brad Mayeda	44	ш
	Daniel Ricks	u	44
	Ty Roberts	u	44
	Kathy Sullivan	ш	u



SPENCER J. COX Lieutenant Governor

### State of Utah Department of Commerce Division of Securities

FRANCINE A. GIANI Executive Director THOMAS A. BRADY Deputy Director

KEITH WOODWELL Director, Division of Securities

TO:

**Money Management Council** 

FROM:

Michele Black, Division of Securities

RE:

**Additions to the Certified Dealer List** 

DATE:

August 18, 2016

The following agents and firms have been added to the existing list for conducting investment transactions with public treasures pursuant to rule 16 of the State Money Management Council:

Robert W. Baird & Co. Incorporated

Agents:

Cathleen Gillies

Wells Fargo Advisors, LLC

Agents:

**Christopher Soutas** 

Mathew Hufford

### 12/31/15 Late D&I Reports As of 8/15/16

Mendon City 6/15

East Garland Cemetery 12/14

Utah League of Cities & Towns 12/13 Utah Municipal Finance Agency 6/14

Park-City Education Foundation 2010

Beaver Co Waste Mgt SSD #5 6/15 Fruitland Water Improv Dist 6/15 Leeds Area SS Dist 6/15 New Harmony Valley SS Dist 6/15 North Sanpete Ambulance Service 6/13 Summit County Serv Area #5 6/15 Weber Human Services 6/15 White Hills SS Dist 12/08 \*\*Still active

Alton Town 6/15 Elwood Town 6/15 Scipio Town 6/15

Utah College of Applied Tech 12/14 \*\*Still active

Bristlecone Water Imp Dist 6/12 \*\*Inactive Corinne Drainage Dist #1 12/14
E. Duchesne Culinary Wtr Imp Dist 6/15
Elwood Drainage Dist 6/14
Iowa String Drain Dist 12/14
Millard Co Drainage Dist #2 6/14
Tremonton-Garland Area Drain Dist 6/15

Wasatch Institute of Technology 12/14

<sup>\*</sup>date at end of entity name is the date of last report received.

<sup>\*\*</sup>Per auditor's office

## ASSETS Progress summary Portfolio summary

SNAPSHOT

SOLITUDE IMPROVEMENT DISTRICT

Page 1 of 7

DECEMBER 1, 2015 - DECEMBER 31, 2015 ACCOUNT NUMBER: 2822-7777

Opening value         \$202,053.88         \$0.00         THIS PERIOD         As a Wells Fargo Advisor           Cash deposited         0.00         200,000.00         Command Asset Program           Securities deposited         0.00         -1,413.91         comprehensive monthly st comprehensive monthly s	As a Wells Fargo Advisors Client, you can easily simplify your finances by combining all your investing and banking into a single, easy-to-manage relationship. By upgrading to the Command Asset Program, you'll have access to many more features and benefits to help you manage your finances. You'll see all your investing and banking activity on one comprehensive monthly statement. It's as simple as talking with Your Financial Advisor. Ask them today about the Command Asset Program.
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ESTIMATED ANN. INCOME	3 0 1,993 0 3,875 <b>\$5,871</b>
·%	17.16 0.00 53.29 0.00 29.54 100%
CURRENT VALUE ON DEC 31	34,603.88 0.00 107,445.00 0.00 59,558.84 \$201,607.72
%	16.89 0.00 53.10 0.00 30.01
PREVIOUS VALUE ON NOV 30	34,130.32 0.00 107,295.84 0.00 60,627.72 \$202,053.88
ASSET TYPE	Cash and sweep balances Stocks, options & ETFs Fixed income securities Mutual funds Preferreds/fixed rate cap secs Asset value
	vo.

# Cash sweep activity

AMOUNT Our Cash Sweep program allows you to earn a return on the idle cash balances in your account by automatically investing such balances into one of our cash sweep options. These sweep transactions may represent a net amount for the day and occur on settlement date. The following section displays transfers into and out of your sweep option. Transactions displayed here are Transfer To, Transfer From and Reinvested Dividends and interest. These transaction amounts are not included in your cash flow summary.

-205,730,49 0.06 -0.06 0.00

TRANSFER FROM BANK DEPOSIT SWEEP
TRANSFER TO BANK DEPOSIT SWEEP
TRANSFER FROM BANK DEPOSIT SWEEP ENDING BALANCE DESCRIPTION TRANSACTION 07/20 07/21 07/29 07/31 36,543.80 495.70 168,018.23 AMOUNT BEGINNING BALANCE BANK DEPOSIT SWEEP BANK DEPOSIT SWEEP BANK DEPOSIT SWEEP DESCRIPTION TRANSFER TO TRANSFER TO TRANSFER TO TRANSACTION

# Specific instructions and disclosures

Income on non-reportable accounts

Vor income summary is calculated into the exempt throme based upon the securities that you hold. Please be aware that, since this is a 1099 non-reportable account, this income will NOT be reported to the IRS, but is being provided to you for informational purposes only.